

# QUADRANT

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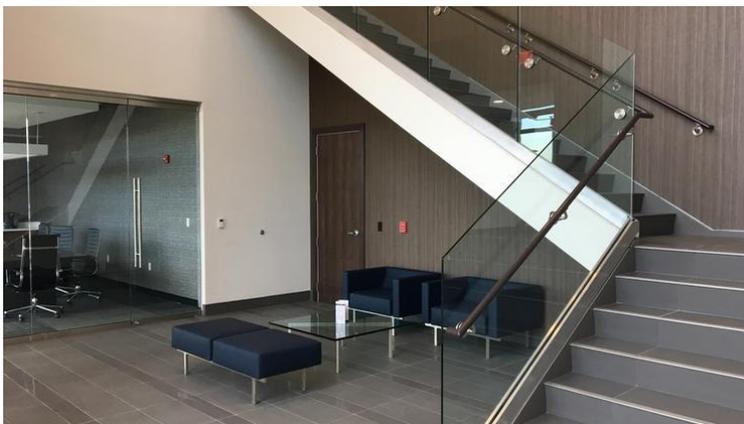
*Phil Pascoe, president of Quadrant Magnetics*

The products that Quadrant Magnetics makes find their way into loads of different technologies, from medical devices to consumer electronics to automobiles. And now Quadrant Magnetics has found its way to a new home.

The Louisville company, which designs and fabricates magnets and magnetic parts, moved into a new 45,000 square-foot facility at 12500 Plantside Drive, near Tucker Station Road, a few weeks ago.

The move marks a significant expansion for the company in that it triples the square footage it had been operating in before, president [Phil Pascoe](#) told me in an interview this morning. Previously, the company's headquarters was at 2606 River Green Circle, just off River Road. The new building gives the company's 15 employees a new space and offers the business plenty of room for future growth.

The office is a modern space. The walls of each office are glass, the kitchen is large with plenty of seating, there's a basketball hoop in the warehouse for employees to blow off steam during breaks. The first-floor gym wasn't finished yet when I visited but it's on the way, said Pascoe.



*The lobby of Quadrant Magnetics on Plantside Drive in East Louisville.*

**At the Forefront of Magnetic Solutions**

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A slick-looking office is important for many of the company's clients, which include consumer electronics businesses. "We really wanted to get the look and feel of our high-end customers," Pascoe said.

He declined to identify any clients but said the company's magnets can be found in lots of products: the speakers in a mobile device, the sirens on a fire truck or tornado alarm, the magnetic case you'd use to protect a tablet computer, to name a few examples. The company has about 2,000 clients in numerous industries, including medical, security, oil and gas, appliances and motors.

The company designs these magnets in Louisville and at its facility in San Jose, Calif., often in conjunction with the customer.

"We like to make partnerships with our customers. We're not just sitting there peddling magnets. We're getting involved in development," Pascoe said.

The magnets are fabricated in China, where the company operates about 1.2 million square feet of manufacturing space. They are then sent back to the U.S. for quality control and sometimes assembly.



*Front entry of Quadrant Magnetics viewed from Plantside Drive in East Louisville.*

The new Quadrant Magnetics headquarters was a \$6.5 million investment for the company. The company started developing plans for a new headquarters about 18 months ago, Pascoe said. The new building represents a \$6.5 million investment for the company, which owns the building. Louisville-based Derrick Engineering Inc. was the general contractor on the project, which was overseen by commercial real estate developer Hollenbach-Oakley LLC. Quadrant Magnetics was founded in 1992. Prior to being located on River Road, the business was based on Main Street in space that today is occupied by Quills Coffee

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